



## A MESSAGE FROM OUR GENERAL MANAGER, KEVIN MEEHAN

**W**elcome to Edge Technologies, a Division of Hydromat, Inc. a leading productivity solutions provider to the metalworking industry. While our name is new, our history of success in the bar feeder business and affiliation with the Hydromat organization go back 20 years.

Edge Technologies' family of products will specialize in Bar Feeding, Parts Cleaning Systems, and other Lathe Automation products. This new division of Hydromat will represent FMB bar feeders and the Durr Ecoclean Series of parts cleaning systems, both of which are German companies and global leaders in their product segments. We will also be providers of specialized part loading and unloading systems like the FlexSys and VacXtract, as well as other new bar feeding products to be announced in the coming months.

I have enclosed an Edge Technologies fact sheet detailing our new product line-up. Most importantly, know that nothing has changed regarding the breadth and soundness of the company that stands behind these products. Our management team, internal operations team, regional service technician network, and regional sales manager network are completely intact with no changes from 2005. This team of 38 associates average almost 9 years of bar feeder experience with our organization. We remain focused on serving your needs today and long into the future.

On a personal note, my Hydromat career is entering its 10th year, all of which has been spent leading our talented and knowledgeable bar feeding team. That team and I are excited about taking Edge Technologies forward with a clear focus on servicing our dealers and production machining customers and providing them with new products and services culled from the best producers in the machine tool industry. Our mission is to provide productivity solutions to customers that help them improve their global competitiveness.

This is an exciting time for us. Simply put, our focus is on the future...yours and ours. We are thrilled to have you with us.

*Kevin Meehan*

## Our Heritage

**O**ur name may be new to you since Edge Technologies just recently became a formal division of Hydromat, but we enjoy a long and rich history dating back to 1986, when a small business unit set up within the Hydromat organization began importing and selling a, then unknown, Italian bar feeder. Edge Technologies has deep experience and a history of success and innovation as demonstrated by:

- 20 years of experience providing bar feeder and lathe automation solutions to the production turning industry.
- Over 5300 successful installations of magazine bar feeders in the North American marketplace.
- Nearly 1300 customers averaging over 5 installed systems per customer
- Access to the valuable technical resources of the Hydromat parent company, an industry leader in transfer machine technology. Access to the campus CNC machine shop, CNC grinding shop, fabrication and painting shop, and other services enable us to respond faster and more effectively to our customers.
- ISO 9001 certification since 1996, current status is ISO 9001-2000. We are a process driven company who has steadily improved performance using the principles of continuous improvement.
- Engineering and applications engineering departments staffed by associates who once served our team as field service technicians. We understand the technology from a hands-on basis.
- A pioneering history of innovation in the use of twelve-foot magazine bar feeders on Swiss lathe applications like the development of telescopic noses to improve performance and safety.

It is this commitment to excellence and innovation that provide a strong foundation for our company.

## Our Products

### **FMB** ● Bar Feeders:

- SL 80s
- Turbo 3-36
- Minimag 18
- Turbo 5-55
- Turbo 2-18
- Turbo 8-80
- Turbo 3-26
- MT 42, 65 & 100

### **Durr Ecoclean** ● Part Cleaning Systems

### **FleXsys** ● Loading/Unloading Systems

### **VacXtract** ● Part Extraction Systems

The Focus of Our Business Is On Three Major Customer Needs:

#### BAR FEEDING SYSTEMS

Our products automate the loading and feeding of bar stock into CNC lathes, screw machines and other production oriented machine tools. Customers can feed up to 14-foot length bars with diameters of 2-80 mm.

#### PARTS CLEANING SYSTEMS

Our products help companies clean their parts and meet cleanliness specifications in an economical and environmentally friendly manner. Our products possess unique technology that make them especially effective in using a hydrocarbon cleaning process to clean parts machined with cutting oil.

#### LATHE AUTOMATION--SPECIALIZED PARTS LOADING & UNLOADING SYSTEMS

Our products solve unique part loading and unloading challenges by having the ability to load and unload parts or raw material through the main spindle and other products that can vacuum extract or mechanically remove parts through the lathe sub-spindle.